

Zenith Energy

10+% Savings on Your Energy Procurement

ZENITHenergy

Services for Energy Buyers

Zenith Energy's core service is to make negotiating natural gas and electricity contracts in deregulated markets easy for our clients. Our goals are to:

1. Identify needs and strategies that fit a client's risk tolerance.
2. Negotiate the lowest prices and most favorable contract language.
3. Ensure that contracts do not lapse without notice and to provide support with any contract questions.

Member Benefits

Lower Costs with Zenith's volume; Best Practices in energy procurement; Analytics to identify cost savings and inform decisions.

- No cost and No risk evaluation process
- More than 20 years of service and more than \$2.5 billion in annual energy spend under management.
- Transparency in price and deliverables

The Participation Process

1. The Member provides data such as energy invoices. Zenith will provide the exact request by market.
2. Zenith works to understand the current energy purchasing and to identify solutions to reduce costs and market risk.
3. Zenith provides clear and concise deliverables with information on the current pricing, suppliers, and available savings.
4. The Member decides: Did the process yield a satisfactory result? If so, we can move into contracting and ongoing service.

1) Data Collection

Analysis

Report Findings, Recommendation

Collaboration

Eligible Members

- We serve all non-residential customers including hospitality, healthcare, and industrial.
- Most utilities in Canada and the US allow for natural gas supplier choice.
- Electric choice varies widely. The orange areas of the map indicate which states and provinces have electricity choice.



To start service, contact:
Kevin Ritter, Senior Advisor
kritter@zenith.energy
312.478.5462



www.zenith.energy

Beyond Energy Procurement:

- ✓ Green energy contracts
- ✓ EV Stations
- ✓ ESG survey analysis
- ✓ Due diligence on acquired contracts
- ✓ Invoice auditing
- ✓ Utility account & service setup