

## UISS Zenith Energy Aggregated Energy Supply Purchasing Initiative Updated Timeline

*Achieving lower energy rates through an aggregated purchase of natural gas and electricity supply*

**Initiative Summary:** Healthcare energy buyers can leverage their combined size in the market by acting together. UISS and Zenith Energy are exploring an unprecedented opportunity for members to join the aggregated group whose goal is to leverage the purchasing power of their energy spend. Members can participate with no risk and no cost. Participating members’ energy usage will be combined and brought to market in a price bidding competition with the goal of driving down pricing for all. Pricing will be based upon each Member’s unique start dates and load shape but with the understanding that the commodity suppliers must bid their best prices to win participation from the group.

### Process and Updated Timeline:

Dates	Status	Title
<b>3/25-4/19</b>	<b>Completed</b>	<b>Exploratory</b>
Provide an overview of the opportunity to gauge interest and share ideas on implementation and challenges		
<b>4/26-5/15</b>	<b>Completed</b>	<b>Participation Package Consideration and Outreach to Interested Member</b>
Several members expressed interest in participating and Zenith Energy will be communicating with each Member to answer any questions and to provide the data request for the next phase		
<b>6/1-7/5</b>	<b>Active</b>	<b>Data Collection</b>
Collect necessary data from all interested participants		
<b>7/8-8/9</b>	<b>Not Started</b>	<b>Zenith: Evaluation, Bidding and Supplier Negotiations</b>
<input type="radio"/> Analyze your current purchasing situation to understand rate class, usage and cost <input type="radio"/> Craft and issue an RFP to commodity suppliers for supply rates <input type="radio"/> Perform a comparative analysis of the suppliers’ pricing, contract terms, and ability to serve <input type="radio"/> Negotiate favorable contract pricing and terms		
<b>8/12-9/13</b>	<b>Not Started</b>	<b>Report Review and Participation</b>
<input type="radio"/> Provide each Participant with a concise management report for consideration that includes market intel, pricing outcomes, the comparative information and recommendations to help inform the final strategy decision <input type="radio"/> Each Participant would then decide on the course of action (contract or decline)		